

MBA for Physicians | Zapara School of Business and Dentists



Program Highlights

Health care today is experiencing challenges like never before. Physicians and dentists are facing constant changes in knowledge and technology, requiring more than just a high level of competency, skill, and bedside manner. They must also become business strategists who balance both the practice and business of health care.

Together with a group of physicians, the Tom and Vi Zapara School of Business has developed a Master of Business Administration (MBA) designed for physicians and dentists to give you the analytical tools you need to succeed in today's health care environment, and create effective management of the health care dollar.

We provide a high quality, values-driven, and convenient educational experience. Classes are structured on a hybrid model of online content and fact-to-face collaborative learning. We know that for you, this is about much more than just a degree; it is about an experience of education that you can use and apply. Attend classes one night a week plus one Sunday per course at a convenient location. Engage with professors who actively practice in their fields. And do it all without the hassle of hidden and changing costs and fees. We will even freeze your tuition rate as long as you maintain continuous enrollment in the program, and cohort students with a qualifying GPA and/or

need will receive a 35.5% merit-based scholarship.

So what are you waiting for? Apply now and we'll work with you every step of the way.

Overview

Designed specifically for physicians (MD or DO) and dentists (DDS or DMD), the MBA for Physicians and Dentists comprises 45 degree units including major, integration and diversification classes, and typically allows for up to 12 units of transfer credit from your medical/dental program (as appropriate). In addition, foundation requirements (0-29 units) are either built into the program, available via online coursework, or are waivable by prior coursework or life/work experience. With these requirements met, you will enjoy the experience of an MBA program which can be completed in approximately 24 months.

Degree Requirements

To earn a La Sierra University MBA, a student must:

- Complete a minimum of 45 units of required regular coursework (major, elective, and integrative);
- Complete MBA foundation requirements by prior coursework, earning academic credit, or submitting portfolio of life experience or work experience;
- Earn a cumulative grade-point average of 3.0 or above in the MBA program.

Quick Facts

SCHEDULE

- Each class meets for six weeks
- Classes meet one night per week plus one or two Sundays per course; online content or outside projects complete required course time.
- Typical load is 8 units of classes per quarter.

PROGRAM COST

- \$777 per unit (2014-15 tuition rate)
- Online foundation classes charged at \$1000 per course
- Cohort members will receive a 35.5% merit-based scholarship, with qualifying GPA, need, and/or with administrative/executive status.

FINANCIAL AID:

- Financial Aid programs are available
- Our highly qualified staff will work with you to determine the best package based upon available aid, loans, and your institutional reimbursement as applicable.

LEARN MORE

lasierra.edu/mycohort

MBA FOR PHYSICIANS AND DENTISTS

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Admission Requirements

- Each applicant must hold a four-year baccalaureate degree or the equivalent.
- Regular admission requires a satisfactory combination of GPA and GMAT score or a graduate degree (MA, MS, JD, MD, etc.). The GMAT is waived for applicants with 3.00 GPA or above.
- Other applicants may be provisionally admitted. A provisionally admitted student must ordinarily earn a 3.00 GPA on her or his first twelve units of coursework to proceed to regular admission.
- A TOEFL score of 550 or MTELP score at the 90th percentile is required for any applicant who has not studied in English at an English-language institution for at least one year; a student without the required score must complete preparatory ESL courses.



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Apply online at:

lasierra.edu/mycohort



Tuition and Fees

One of the best incentives to start your MBA now is that we will freeze your tuition at the rate you begin for your entire program, and cohort students with a qualifying GPA, need, and/or administrative/executive status, will receive a 35.5% scholarship.

- 2014-2015 Tuition: \$777 per unit
- \$1000 per online foundation course
- 2014-2015 Fee: A graduation fee of \$90 (for each 2014-2015 graduate) will be charged to the student's account during the quarter the student graduates.

FOUNDATION COURSES (0-29 NON-DEGREE UNITS)

ACCT	511	Accounting I (4)
ACCT	512	Accounting II (4)
ECON	525	Data, Models & Dcsns (3-4)
ECON	537	Econ Analysis Bus Dcsns (3-4)
MGMT	504	Practice of Mgmt (3-4)
MGMT	527	Info Technology Mgmt (3-4)
MGMT	544	Business Ethics (3-4)
MGMT	547	Business Law (3-4)
MKTG	505	Marketing Fdns (3-4)

INTEGRATION COURSES (13 UNITS)

MGMT	518	Leadership Colloquium (1)
MGMT	545	Workplace Spirituality (2)
MGMT	695N	Contracts Mgmt (2)
MGMT	587	Ldrshp, Creat & Org'l Dyn (4)
MGMT	691	Management Strategy (4)

MEDICAL MGMT DIVERSIFICATION (8 UNITS)

FNCE	604	Financial Mgmt (4)
MGMT	578	Org'l Behavior (4)

MEDICAL MANAGEMENT MAJOR (24 UNITS)

FNCE	668	Invest & Portfolio Mgmt (4)
MGMT	534	Human Resource Mgmt (4)
MGMT	536	Health Care Mgmt (4)
MGMT	655	Negot & Conflict Res (4)
MGMT	695Q	The Medical Entrepren (4)
MGMT	695R	Reinventing Health Care (4)
MKTG	589	Health Care Marketing (4)

Classes selected from among these or other related courses.

Some MBA foundation courses are built into the cohort schedule, while others may be met by completing online classes or prior coursework, or by submitting portfolio of life or work experience.

Tom and Vi Zapara School of Business



Create Value. Make a Difference.

La Sierra University

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EXECUTIVE EDUCATION COHORT PROGRAM

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ADMISSION INFORMATION

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PMBA@lasierra.edu

FINANCIAL AID OFFICE

951.785.2175
PMBA@lasierra.edu

MBA ADVISING & REGISTRATION

951.785.2225
PMBA@lasierra.edu

Financial Aid

The La Sierra University MBA program is one of the best values for private education on the market today. And La Sierra offers financial aid to help you cover the costs of your graduate education through loans. Your employer may also have educational assistance available. If you intend to apply for public or private financial aid, submit the FAFSA at www.fafsa.ed.gov. You must also re-apply for financial aid by submitting a new FAFSA at the end of spring quarter if you plan to receive financial aid for the next academic year.

Graduate students are eligible to apply for federal loans. The maximum federal loan amount for a school year is \$20,500; however, the amount available to a particular student may vary with the student's loan aggregate and the total number of units she or he will complete during the year. An MBA student must be enrolled for a minimum of four units in a given quarter to be eligible for a federal loan during that quarter. For more information about your financial aid options, please contact the Office of Student Financial Services at (951) 785-2175.

A 35.5% ZSB merit-based scholarship is also available for cohort members with a qualifying GPA, need, and/or administrative/executive status. Contact Executive Education for information at (951) 785-2509.

