



Program Highlights

Health care today is experiencing challenges like never before. Health care professionals are facing constant changes in knowledge and technology, requiring more than just a high level of competency and skill. They must also become business strategists who balance both the practice and business of health care.

The Tom and Vi Zapara School of Business has developed a Master of Business Administration (MBA) program designed to educate and equip health care professionals for the major changes coming now and in the future. Designed especially for health care professionals, the MBA comprises 45 degree units including major, diversification, and integration classes. In addition, foundation coursework may also be required.

We provide a high quality, values-driven, and convenient educational experience. Many classes are structured on a hybrid model of online content and face-to-face collaborative learning. We know that for you, this is about much more than just a degree; it's about the future of health care and the necessity of developing the analytical tools you need and effectively collaborating with others to ensure the best quality and care for patients and your success.

Attend classes one night a week at a convenient location, plus online content to enhance learning. Engage with professors who actively practice in their fields. And do it all without the hassle of hidden and changing costs. We will even freeze your tuition rate as long as you maintain continuous enrollment in the program, and cohort students with a qualifying GPA and/or need will receive a 35.5% merit-based scholarship.

The La Sierra MBA program helps you become the kind of business leader who will use business expertise to make the world a better place through a values-centered program that focuses on leadership and social entrepreneurship and equips you with the business skills you need to advance your career. Apply today and we'll work with you every step of the way: lasierra.edu.

Degree Requirements

To earn a La Sierra University MBA, a student must:

- Complete a minimum of forty-five units of required regular coursework (major, elective, and integrative);
- Complete MBA foundation requirements by prior coursework, or by earning academic credit;
- Earn a cumulative grade-point average of 3.0 or above in the MBA program.

Quick Facts

SCHEDULE:

- Each class meets for six weeks
- Classes meet one night per week, plus some online content and/or field assignment(s)
- Typical load is 8 units of classes per quarter, plus some online foundation requirements, if needed

PROGRAM COST

- \$777 per unit (2016-17 tuition rate), before scholarship
- Cohort members will receive a 35.5% merit-based scholarship, with qualifying GPA, need, and/or with administrative/executive status.
- Online foundation classes charged at \$1000 per course

FINANCIAL AID:

- Financial Aid programs are available
- Our highly qualified staff will work with you to determine the best package based upon available aid, loans, and your institutional reimbursement as applicable.

LEARN MORE AND APPLY ONLINE:
lasierra.edu/mycohort

MBA FOR HEALTH CARE PROFESSIONALS
951.785.2509
pmba@lasierra.edu

MBA for Health Care | Zapara School of Business Professionals

Admission Requirements

- Each applicant must hold a four-year baccalaureate degree or the equivalent.
- Regular admission requires a satisfactory combination of GPA and GMAT score, or a graduate degree (MA, MS, JD, MD, etc.). The GMAT is waived for applicants with 3.00 GPA or above.
- Other applicants may be provisionally admitted. A provisionally admitted student must ordinarily earn a 3.00 GPA on her or his first twelve units of coursework to proceed to regular admission.
- A TOEFL score of 550 or MTLEP score at the 90th percentile is required for any applicant who has not studied in English at an English-language institution for at least one year; a student without the required score must complete preparatory ESL courses.



Apply online at:
lasierra.edu



Tuition and Fees

One of the best incentives to start your MBA now is that we will freeze your tuition at the rate you begin for your entire program, and cohort students with a qualifying GPA, need, and/or administrative/executive status, will receive a 35.5% scholarship.

- 2016-2017 Tuition: \$777 per unit (before scholarship)
- \$1000 per online foundation course
- 2016-2017 Fee: A graduation fee of \$90 (for each 2016-2017 graduate) will be charged to the student's account during the quarter the student graduates.

FOUNDATION COURSES (0-29 NON-DEGREE UNITS):

ACCT	511	Accounting I (4)
ECON	525	Data, Models & Decisions (3-4)
ECON	537	Econ Analysis for Bus Decisions (3-4)
MGMT	504	Practice of Management (3-4)
MGMT	527	Information Systems Mgmt (3-4)
MGMT	544	Business Ethics (3-4)
MGMT	547	Business Law (3-4)
MKTG	505	Marketing Foundations (3-4)
MGMT	507	Fund of Business English (4)†

Some MBA foundation courses are built into the cohort schedule, while others may be met by completing prior coursework, earning academic credit elsewhere, submitting portfolio of life experience or work experience, or passing competency examinations.

† For non-native English speakers

HEALTH CARE MANAGEMENT MAJOR (24 UNITS) FROM AMONG:

FNCE	665	Health Care Finance (4)
MGMT	536	Health Care Management (4)
MGMT	568	Conflict Resolution (4)
MGMT	668	Legal Issues in Health Care (4)
MGMT	695	Building/Managing Teams (4)
MGMT	695Q	The Medical Entrepreneur (4)
MGMT	695R	Reinventing Health Care (4)
MKTG	589	Health Care Marketing (4)

HEALTH CARE MGMT DIVERSIFICATION (8 UNITS):

FNCE	604	Financial Management (4)
MGMT	534	Human Resource Management (4)

INTEGRATION COURSES (13 UNITS):

MGMT	518	Leadership Colloquium (1)
MGMT	545	Workplace Spirituality (2)
MGMT	546	Social Entrepreneurship (2)
MGMT	587	Leadership, Creativity & Org'l Dynamics (4)
MGMT	691	Management Strategy (4)

La Sierra University

4500 Riverside Pkwy.
Riverside, CA 92515
951.785.2000
www.lasierra.edu

ZAPARA SCHOOL OF BUSINESS EXECUTIVE EDUCATION COHORT PROGRAM

951.785.2509
PMBA@LaSierra.Edu
lasierra.edu/mycohort

ADMISSION INFORMATION

951.785.2509
PMBA@lasierra.edu

FINANCIAL AID OFFICE

951.785.2175
PMBA@lasierra.edu

MBA ADVISING & REGISTRATION

951.785.2225
PMBA@lasierra.edu

Financial Aid

The La Sierra University MBA program is one of the best values for private education on the market today. And La Sierra offers financial aid to help you cover the costs of your graduate education through loans. Your employer may also have educational assistance available. If you intend to apply for public or private financial aid, submit the FAFSA at www.fafsa.ed.gov. You must also re-apply for financial aid by submitting a new FAFSA at the end of spring quarter if you plan to receive financial aid for the next academic year.

Graduate students are eligible to apply for federal loans. The maximum federal loan amount for a school year is \$20,500; however, the amount available to a particular student may vary with the student's loan aggregate and the total number of units she or he will complete during the year. An MBA student must be enrolled for a minimum of four units in a given quarter to be eligible for a federal loan during that quarter. For more information about your financial aid options, please contact the Office of Student Financial Services at (951) 785-2175.

A 35.5% ZSB merit-based scholarship is also available for cohort members with a qualifying GPA, need, and/or administrative/executive status. Contact Executive Education for information at (951) 785-2509.

Tom and Vi Zapara School of Business



Create Value. Make a Difference.

