



Program Highlights

By enrolling in the MBA for Professionals program at the Tom and Vi Zapara School of Business, you're making an investment in yourself. Designed with the working professional in mind, the MBA program helps you meet your career and life goals now, without compromising your already-busy work and personal life.

With a flexible, convenient schedule, the MBA program typically features two 4-unit courses per quarter. Each course is offered one night a week for six weeks (plus online content to enhance learning), totaling eight units per quarter, so many students can complete the entire program in twenty-four months. With small class sizes, you get more interaction, more attention, a better learning environment, and faster completion. We can create a customized curriculum for a cohort of students that reflects the particular interests of its members.

All members of our faculty hold doctorates or professional designations and are active in serious scholarly research and/or professional practice—so you come away with the best tools available in today's business world. And our highly trained professional staff is there for you every step of the way, from application to graduation, giving you the individual support you need.

The La Sierra MBA program helps you become the kind of business leader who will use business expertise to make the world a better place through a values-centered program that focuses on leadership and social entrepreneurship, and equips you with the business skills you need to advance your career.

Degree Requirements

To earn a La Sierra University MBA, a student must:

- Complete a minimum of forty-five units of required regular coursework (major, elective, and integrative);
- Complete MBA foundation requirements by prior coursework or by earning academic credit;
- Earn a cumulative grade-point average of 3.0 or above in the MBA program.

Majors in the MBA for Professionals Program

- General Management
 - Customized major in Health Care Management
- Additional MBA major options are determined in light of student demand.

Quick Facts

NUMBER OF UNITS:

- 45-unit program (plus Foundation coursework if applicable)

LENGTH OF PROGRAM:

- 24 month typical completion timetable
- Up to maximum of five-year completion timetable

SCHEDULE:

- Convenient evening classes meet 6-10 p.m. one night a week for six weeks plus online content and/or outside field experience(s). Students typically complete 8-12 units of regular classes per quarter.

PROGRAM COST:

- \$777 per unit (2016-17 tuition rate)
- Online foundation classes charged at \$1000 flat rate per course
- Cohort members will receive a 35.5% merit-based scholarship, with qualifying GPA, need, and/or with administrative/executive status.

FINANCIAL AID:

- Loan programs available for graduate studies. To demonstrate eligibility, students must complete the FAFSA at www.fafsa.ed.gov.

APPLY ONLINE:
lasierra.edu

MBA for Professionals | Zapara School of Business



Coursework Requirements

FOUNDATION COURSES | 0-29 UNITS

A student admitted to the MBA program is eligible to enroll in any Foundation course. No Foundation course may be used as an MBA program elective. A student may waive a Foundation course based on prior coursework, portfolio review of life- or work-experience, or by taking a course for-credit.

INTEGRATION | 13 UNITS

This distinctive body of La Sierra courses is designed to increase leadership and social consciousness, expand the student's commitment to proactive moral action, and nurture a dedication to living with integrity, justice and compassion in today's rapidly changing world.

MAJOR | 24-32 UNITS

A minimum of 24-32 units of regular major coursework is required (specific units vary by major).

DIVERSIFICATION | 4-12 UNITS

A number of elective units (selected from different areas) sufficient to ensure that the student completes 45 units of regular MBA coursework (excluding Foundation courses). Up to 12 units of appropriate graduate-level coursework from another accredited institution may be transferred into the MBA program with approval of the dean.

Admission Requirements

- Each applicant must hold a baccalaureate degree or the equivalent
- Regular admission requires a satisfactory combination of GPA and GMAT score, or a graduate degree (MA, MS, JD, MD, etc.). The GMAT is waived for applicants with 3.00 GPA or above.
- Other applicants may be provisionally admitted. A provisionally admitted student must ordinarily earn a 3.00 GPA on her or his first twelve units of coursework to proceed to regular admission.
- A TOEFL score of 550 or MTELP score at the 90th percentile is required for any applicant who has not studied in English at an English-language institution for at least one year; a student without the required score must complete preparatory ESL courses.

Tuition and Fees

One of the best incentives to start your MBA now is that we will freeze your tuition at the rate you begin for your entire program, and cohort students with a qualifying GPA, need, and/or administrative/executive status, will receive a 35.5% scholarship.

- 2016-2017 Tuition: \$777 per unit (before scholarship)
- \$1000 flat rate per online foundation course
- 2016-2017 Fee: A graduation fee of \$90 (for each 2016-2017 graduate) will be charged to the student's account during the quarter the student graduates.

Apply online at: lasierra.edu

La Sierra University

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Riverside, CA 92515
951.785.2000
www.lasierra.edu

ZAPARA SCHOOL OF BUSINESS

951.785.2064

PMBA EXECUTIVE EDUCATION PROGRAM

951.785.2509
PMBA@LaSierra.Edu
lasierra.edu/mycohort

PMBA ADMISSION INFORMATION

951.785.2509
PMBA@lasierra.edu

PMBA FINANCIAL AID OFFICE

951.785.2175
PMBA@lasierra.edu

PMBA ADVISING & REGISTRATION

951.785.2225
PMBA@lasierra.edu

Financial Aid

The La Sierra University MBA program is one of the best values for private education on the market today. And La Sierra offers financial aid to help you cover the costs of your graduate education through loans. Your employer may also have educational assistance available. If you intend to apply for public or private financial aid, submit the FAFSA at www.fafsa.ed.gov. You must also re-apply for financial aid by submitting a new FAFSA at the end of spring quarter if you plan to receive financial aid for the next academic year.

Graduate students are eligible to apply for federal loans. The maximum federal loan amount for a school year is \$20,500; however, the amount available to a particular student may vary with the student's loan aggregate and the total number of units she or he will complete during the year. An MBA student must be enrolled for a minimum of four units in a given quarter to be eligible for a federal loan during that quarter. For more information about your financial aid options, please contact the Office of Student Financial Services at (951) 785-2175.

A 35.5% ZSB merit-based scholarship is also available for cohort members with a qualifying GPA, need, and/or administrative/executive status. Contact Executive Education for information at (951) 785-2509.



Selected from among these or other courses

FOUNDATION COURSES (0-29 NON-DEGREE UNITS)

ACCT	511	Accounting I (4)
ECON	525	Data, Models & Dcsns (3-4)
ECON	537	Econ Anal/Bus Densn (3-4)
FNCE	504	Elem Financial Mgmt (3-4)
MGMT	504	The Practice of Mgmt (3-4)
MGMT	527	Info Systems Mgmt (3-4)
MGMT	544	Business Ethics (3-4)
MGMT	547	Business Law (3-4)
MKTG	505	Marketing Fdns (3-4)

INTEGRATION COURSES (13 UNITS)

MGMT	518	Leadership Colloquium (1)
MGMT	545	Workplace Spirituality (2)
MGMT	546	Social Entrepreneurship (2)
MGMT	587	Lead, Creat & Org Dyn (4)
MGMT	691	Management Strategy (4)

GENERAL MANAGEMENT COURSES (32 UNITS)

FNCE	604	Financial Management (4)
FNCE	668	Invest & Portfolio Mgmt (4)
FNCE	677	Risk Mgmt & Insur Anlys (4)
MGMT	534	Human Resource Mgmt (4)
MGMT	568	Conflict Resolution (4)
MGMT	578	Org'l Behavior (4)
MGMT	584	Operations Mgmt (4)
MGMT	657	Women as Bus Imperative (4)
MGMT	564	Entrepreneurship (4)
MKTG	605	Marketing Mgmt (4)
MKTG	631	Marketing Plan & Strat (4)
MGMT	695	Building/Managing Teams (4)
MKTG	695A	Services Marketing (4)