**MAJOR REQUIREMENTS (69-72 UNITS)** Grades of "C" or better required. Courses may not need to be completed in order listed.

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<th>FALL</th>
<th>WINTER</th>
<th>SPRING</th>
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**Business Core Curriculum (45-48 units)**
- ACCT 221 Financial Accounting I (4) Prerequisite: ENGL 111 or ENGL 124 and MATH 007 or 013
- ACCT 222 Financial Accounting II (4) Prerequisite: ACCT 221
- ACCT 223 Managerial Accounting (4) Prerequisite: ACCT 222
- ECON 254 Principles of Macroeconomics (4) Completed or concurrent enrollment in MATH 115, 121, 155 or CPTG 117; Social Sciences*
- ECON 255 Principles of Microeconomics (4) Completed or concurrent enrollment in MATH 115, 121, 155 or CPTG 117; Social Sciences*
- FNCE 354 Managerial Finance (4) Prerequisite: ACCT 221, 222, 223 and ECON 254/255 or Instructor's consent; Social Sciences*
- MGMT 219 Business Colloquium (.5 units each, 4 units total) Students transferring to major will be prorated. (See NOTE)
- MGMT 304 The Practice of Management (4)
- MGMT 327 Information Technology Management (4)
- MGMT 347 The Legal Environment of Business (4)
- MGMT 419 Management Strategy (4) Prerequisites: ACCT 223, FNCE 354; ECON 254/255; MGMT 375; MGMT 304 & MKTG 305
- MKTG 305 Marketing Principles (4) Social Sciences*

**Major Specific Requirements (8 units)**
- PLSC 225 Introduction to Law (4)
- MGMT 447 Topic in Business Law (4) Prerequisite: MGMT 347

**Electives (16 units)**
**Choose from the following courses (or others with approval of the department)**
- ECON 392 Essentials of Game Theory (4) Social Sciences*
- FNCE 364 Financial Markets and Institutions (4) Prerequisite: FNCE 354. Social Sciences*
- HIST 190 Historical Trials/Modern Applications (4)
- HPSC 274 American Government (4)
- MGMT 368 Principles of Conflict Resolution (4)
- MGMT 427 Enterprise, Organization, and Anarchy (4)
- MGMT 467 Legal Issues in Healthcare (4)
- PSYC 482G Eyewitness Memory (2) Prerequisite: PSYC 104
- SOCI 404 Foundations of Social Thought (4)
- Any PHIL course
- Any upper-division PLSC or RELE course

**Business Core Cognate:** MATH 155 Introductory Statistics Prerequisite: Math 007, 013, 055, or placement

**UNIVERSITY STUDIES FOUNDATIONAL STUDIES (20-33 UNITS)** Grades of "C" or better required.

<table>
<thead>
<tr>
<th>I FIRST-YEAR SEMINAR</th>
<th>UNST 101A (1) and 101B (1) or UNST 100A (3) and 100B (3)</th>
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<tbody>
<tr>
<td>II RHETORICAL SKILLS</td>
<td>A. ENGL 111 (3), 112 (3), 113 (3) College Writing or ENGL 124 Freshman Seminar (4)</td>
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<td>B. Upper Division Rhetoric: MGMT 375 (4) as required by major</td>
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<tr>
<td>III MATHEMATICS</td>
<td>College-level Mathematics course (4) Math 155 Introductory Statistics required by major</td>
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<tr>
<td>IV WORLD LANGUAGES</td>
<td>Level 3 proficiency (e.g. 153) in one non-English language (4-12)</td>
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<tr>
<td>V HEALTH AND FITNESS</td>
<td>HLSC 120 Lifetime Fitness (2)</td>
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**UNIVERSITY STUDIES GENERAL STUDIES (52 UNITS, 16 UPPER DIVISION)** Grades of "D" or better required, unless courses are required by major.

**THEME I. SOCIAL SCIENCES (SSCI) 8 units**
- Globalization, Identity and Citizenship (4 units from SSCI 204/205/206/207/208) Prerequisite: ENGL 113/124
- Social Science Breadth Courses (4 units)

**THEME II. ARTS AND HUMANITIES (HUMN) 12 units**
- Exploring Culture (4 units from HUMN 104/105/106/107/108/109) Prerequisite: ENGL 111/124
- Arts and Humanities Breadth Courses (4 units)
- Arts and Humanities Breadth Courses (4 units)

**THEME III RELIGIOUS BELIEFS AND PRACTICES (RLGN) 16 units**
- RLGN 304 Adventism in Global Perspective or RLGN 305 Religion in Three Cultures (4) Prerequisite: ENGL 113/124, Junior Status
- A. Spiritual Experience and Expressions (0-4 units)
- B. Beliefs and Heritage (4 units)
- C. Scripture (4 units)
- D. Religion and Society (0-4 units)

**THEME IV NATURAL SCIENCES (NSCI) 12 units**
- Scientific Foundations (4 units from NSCI 404/405/406/407/408)
- Life Science (4 units) Either life science or physical science must include a laboratory
- Physical Science (4 units) Either life science or physical science must include a laboratory

**THEME V SENIOR SEMINAR** UNST 404C Religion, Values, and Social Responsibility (4) Prerequisite: ENGL 113/124

**UNIVERSITY STUDIES SERVICE-LEARNING (3 courses)**

*A maximum of 4 units from major and 8 units of major cognates can be applied to General Studies. For more information, consult 2017-2018 Undergraduate Academic Bulletin.

**NOTE:** Should a student's general education and major degree program not meet the minimum 190 units required for graduation, the student must complete elective units to make up the deficiency.
BUSINESS & SOCIETY

Bachelor of Science

The La Sierra University Zapara School of Business develops leaders who create value and make a difference and enlarge human understanding of business and society. The School's curricula emphasize workplace spirituality, social entrepreneurship, and ethics. The focused study of these themes as part of the business curriculum fosters intellectual development and expands students' moral and spiritual horizons. Immersion activities simultaneously express its commitments to excellence in the School's areas of distinctive competence and provide students with the chance to develop appropriate habits and skills.

CAREER OPPORTUNITIES AND RELATED OCCUPATIONS: The Bachelor of Science in Business and Society is designed especially to prepare business students for the study and practice of law, with a particular emphasis and business and economic issues related to law.

EDUCATIONAL QUALIFICATIONS: Most paralegals and legal assistants have an associate's degree in paralegal studies, or a bachelor's degree in another field and a certificate in paralegal studies. Employers sometimes hire college graduates with no legal experience or legal education and train them on the job. In these cases, the new employee may have experience in a technical field that is useful to law firms, such tax preparation, nursing, or criminal justice. Formal requirements to become a lawyer usually include a 4-year college degree, 3 years of law school, and passing a written bar examination.

JOB OUTLOOK: Employment of paralegals and legal assistants is projected to grow 8 percent from 2014 to 2024, about as fast as the average for all occupations. Employment of lawyers is projected to grow 6 percent from 2014 to 2024, about as fast as the average for all occupations.

SALARY: The median annual wage for paralegals and legal assistants was $48,810 in May 2015. The lowest 10 percent earned less than $30,670, and the highest 10 percent earned more than $79,010. The median annual wage for lawyers was $115,820 in May 2015. The lowest 10 percent earned less than $55,870, and the highest 10 percent earned more than $187,200.

Career information adapted from
Academic program information adapted from